

“My fiance and I met Laura by chance when we stopped in on an open house in the very beginning of our home search. Laura was paying her dues, spending her Saturday showing of a not-so-glamorous rundown home with a smile on her face. It wasn't until months later that we really got serious about finding a home, but we remembered Laura from the one interaction we'd had and gave her a call. The positivity, poise, and professionalism we saw in Laura that day was what made our entire experience working with her such an excellent one.

Laura was very clear and professional about her expectations of our working relationship from the very beginning. She spent time explaining each process and procedure to us, until the night we sat down together to write our first offer at 9 PM on a weeknight (when I'm sure she had other things she'd rather be doing!). Laura is always responsive by phone and email, always on time for appointments, and has continued to be available even since our home purchase was finalized. She offered just the right amount of knowledge and opinion no matter how many questions we asked, allowing us to form our own thoughts about each home we visited.

Laura is also extremely good with numbers, organized, and able to effectively articulate intricacies of the home-buying process that not everyone might understand right away. She sent us all the information and home listings we needed but also looked through them on her own and ended up finding the home we live in now after I had passed by it in the listings. We are so thankful to have had a wonderful home-buying experience and to be living in our amazing home in Arlington. We'd recommend Laura to anyone interested in having an experience like ours!”

*- Pam & Greg, Arlington, VA, June 2009*